



FOR IMMEDIATE RELEASE

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CBORD Announces Integrated Security Solutions Group

New business unit will enhance pre-sales support, partner development, and more

Ithaca, New York: The CBORD Group, Inc., the leading provider of campus one-card and integrated security solutions to colleges and universities and healthcare sites, is pleased to announce the formation of its Integrated Security Solutions Group. Providing focus for CBORD's growing security business, the group will support the deployment of CBORD's growing catalog of security hardware and software. The group will also manage an extensive supplier partner network.

Mathew Birnbaum, Integrated Security Solutions Group Manager, will lead the new business unit. Birnbaum has been building security operations at CBORD® since 2007, building supplier business relationships and working with customers. Under his guidance and with the support of CBORD's more than 420 employees, the group will be a strategic resource in planning how to meet customer needs, including system consulting, design, and implementation; strategic partner selection and management; product strategy; product management, and marketing.

CBORD's partner program, known as the CBORD Data Xchange Program, includes an extensive variety of best-of-breed security providers. Industry leaders such as Ingersoll Rand, HID®, NICE Systems, Pelco®, and Cisco Systems® are examples of partners with technology integrated with CBORD systems.

CBORD's integrated security solutions substantially extend the reach of security systems to provide comprehensive control of campus security operations including one-card transactions, access control, video surveillance, alarm management, and emergency notification. Each component is highly integrated with the others, improving situational awareness and delivering proactive information to those responsible for public safety. It is this connectivity that sets CBORD apart from traditional providers of standalone security products. CBORD solutions are built to meet the needs of the college and university market.

"In the ever-changing field of security technology, a fully integrated system and service mentality is key," says Tim Tighe, President and Chief Executive Officer, The CBORD Group, Inc. "Combine that with the strategic selection and integration of best-of-breed partners, and we are able to provide a security solution that no other competitor can offer."

About The CBORD Group, Inc.

The CBORD Group, Inc.
Comprehensive Solutions. Innovative Products. Dedicated Service.
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The CBORD Group serves colleges and universities, corporations, healthcare facilities, chain restaurants, supermarkets, and a host of other market segments. CBORD's products are used in campus ID card privilege control, access control, integrated security, housing services, food service, catering, nutrition services, online ordering, and other institution-wide activities. Founded in 1975, The CBORD Group serves more than 6,000 clients in the U.S., Canada, Europe, South Africa, the Middle East, New Zealand, and Australia. To learn more about CBORD, visit us at www.cbord.com.

The CBORD Group, Inc., operates as a unit of [Roper Industries, Inc. \(NYSE: ROP\)](http://www.rop.com). Roper Industries is a market-driven, diversified growth company with trailing twelve-month revenues exceeding \$2 billion, and is a component of the Fortune 1000, Standard & Poor's S&P Mid-Cap 400, and the Russell 1000 Indexes. Roper provides engineered products and solutions for global niche markets, including water, energy, radio frequency, and research/medical applications.

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